



**GLOBAL
IMPACT**
SOURCING LLC

**BRINGING OFFSHORE SOLUTIONS TO THE MORTGAGE
INDUSTRY FOR OVER 10 YEARS TO MAKE COMPANIES
MORE EFFICIENT, COMPETITIVE AND PROFITABLE.**



ABOUT US



**GLOBAL
IMPACT**
SOURCING LLC



Dean E. Toro
Chairman



Claudio Chavez,
Managing Member

Global Impact Sourcing was founded by Claudio Chavez and Dean Toro bringing over 60 years of combined national mortgage banking operations, branch network development and asset management experience to help the industry economically and efficiently scale operations and increase loan production.



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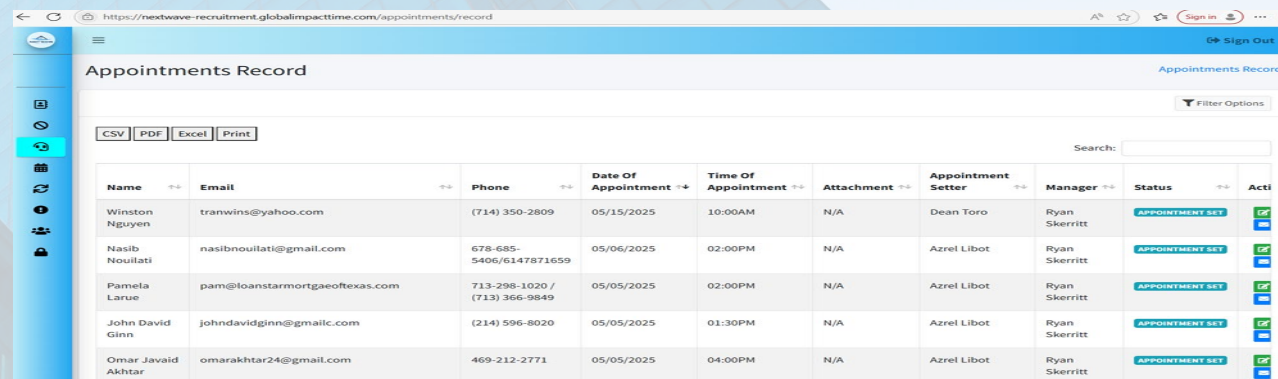


WHAT WE DO

PROVIDE RECRUITING, BUSINESS DEVELOPMENT AND OPERATIONS SOLUTIONS TO THE MORTGAGE INDUSTRY OFFSHORE THROUGH OUR PERSONALIZED RECRUITING PROGRAM, REALTOR CONNECT AND LOAN MATE.

RECRUITING SUPPORT

- IMPROVED TARGET PROFILES THROUGH MODEX
- DRAMATICALLY INCREASED NUMBER OF RECRUITING CALL APPOINTMENTS
- HELP NURTURE AND MANAGE AND TRACK PROSPECTIVE LOAN OFFICERS



The screenshot shows a web application titled "Appointments Record". It features a sidebar with navigation icons, a top navigation bar with a "Sign Out" button, and a main content area. The main area includes a search bar, a "Filter Options" button, and a table of appointments. The table has columns for Name, Email, Phone, Date Of Appointment, Time Of Appointment, Attachment, Appointment Setter, Manager, Status, and Action. The data rows show appointments for Winston Nguyen, Nasib Nouillati, Pamela Larue, John David Ginn, and Omar Javaid Akhtar, all scheduled for May 15, 2025, at 10:00AM, 02:00PM, 02:00PM, 01:30PM, and 04:00PM respectively. The appointment setters are Dean Toro and Azrel Libot, and the managers are Ryan Skerritt. The status for all appointments is "APPOINTMENT SET".

| Name | Email | Phone | Date Of Appointment | Time Of Appointment | Attachment | Appointment Setter | Manager | Status | Action |
|--------------------|---------------------------------|-------------------------------|---------------------|---------------------|------------|--------------------|---------------|-----------------|--------|
| Winston Nguyen | tranwins@yahoo.com | (714) 350-2809 | 05/15/2025 | 10:00AM | N/A | Dean Toro | Ryan Skerritt | APPOINTMENT SET | |
| Nasib Nouillati | nasibnouillati@gmail.com | 678-685-5406/6147871659 | 05/06/2025 | 02:00PM | N/A | Azrel Libot | Ryan Skerritt | APPOINTMENT SET | |
| Pamela Larue | pam@loanstarmortgageoftexas.com | 713-298-1020 / (713) 366-9849 | 05/05/2025 | 02:00PM | N/A | Azrel Libot | Ryan Skerritt | APPOINTMENT SET | |
| John David Ginn | johndavidginn@gmail.com | (214) 596-8020 | 05/05/2025 | 01:30PM | N/A | Azrel Libot | Ryan Skerritt | APPOINTMENT SET | |
| Omar Javaid Akhtar | omarakhtar24@gmail.com | 469-212-2771 | 05/05/2025 | 04:00PM | N/A | Azrel Libot | Ryan Skerritt | APPOINTMENT SET | |

- HELPS TO ONBOARD SIGNIFICANTLY MORE PROSPECTIVE LOAN OFFICERS
- ONGOING OVERSIGHT AND SUPPORT



The Best Appointment Setting Program Available



BUSINESS DEVELOPMENT SUPPORT

WITH THE HELP OF DATA PARTNER MODEX,
WE OPEN UP OPPORTUNITIES FOR LOAN
OFFICERS TO CONNECT WITH THEIR LOCAL
REAL ESTATE COMMUNITY.

[CLICK HERE](#)

Loan Mate



Your company will grow when your team can focus on business development instead of back-office tasks.



Save time

Losing hours every week from the day-to-day tasks of managing the loan process admin work? Though the administrative work is essential, it can often prevent you from focusing on your sales and core business.

Loan Mate virtual assistants can handle these tasks, saving you significant time.



Focus on clients

Your clients get the help they need when they need it. Our virtual professionals are fully dedicated to you, supporting your business, your clients and your growth, providing the service your clients deserve. This allows you to focus on building and cultivating new business.



Grow your business

The Loan Mate model is a win-win to help grow your business. With our highly skilled team of virtual assistants, you immediately eliminate the burden of administrative tasks and lower your overhead costs without sacrificing customer service and support.



Why Loan Mate?

The mortgage industry is constantly changing. In order to grow and thrive in a competitive world, innovation is key. Serving mortgage companies across North America, Loan Mate allows you to operate more efficiently with high-touch, client-facing virtual professionals.

Brought to you by:



Loan Mate virtual assistants have extensive capabilities when it comes to supporting your business.

Your Loan Mate virtual assistant can be trained to perform tasks for Refinance, Purchase and Reverse mortgages with VA, FHA, USDA, NonQM Fannie and Freddie including:

- Adding or correcting borrower information
- Adjusting and updating economics
- Updating names and addresses, other corrections
- Making edits and corrections including expenses and income
- Changing programs in system
- Updating disclosures
- Reviewing loan changes
- Qualifying new changes
- Vendor management
- Client communication
- Collecting signatures
- Distributing memos
- Transaction coordinating
- Processing mortgagee changes
- Sending documents for e-signature
- Processing declines and cancellations
- Handling insurance policy info
- Completing certificates of insurance
- Ordering verifications (VOD, VOE, VOR etc.)
- Policy checking
- After-hours phone service
- File auditing
- Client info follow up
- Marketing and social media management
- And much more!



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OPERATIONS SUPPORT

PROVIDING SEASONED MORTGAGE
OPERATIONS PROFESSIONALS TO GAIN A
COMPETITIVE EDGE AND DRAMATICALLY
REDUCE SCALING COSTS.